

**Unlocking the
value of your data**

CANTO 2025



BRAVINCI.



Why?



Why does your organization exist?

What is your mission?

How can you measure the right things?

Mission

Transform transactions into relationships

Currency of Where
cooperation are
you?

progress

Transform performance into reputation

secure basics first

A man in a grey suit and red tie is shown from the chest up. The right side of his face is replaced by a metallic, cybernetic structure with glowing blue eyes and intricate circuitry. The background is a dark blue field filled with floating white characters, numbers, and symbols, creating a digital or data-stream effect. Three orange ovals are overlaid on the image, containing text.

Who are we?

Benito Alvares

Iwein Borm



Structure Reflects
Strategy... or History?

Why do you do things
the way you know them?

governance

forms

*"That's how we've
always done it"*

tech

reports

workflows

Strategy
Inheritance



Why is there Resistance to Change?

No shortage of ideas of ambition
Change threatens comfort

Lacking insight change takes (a lot of) time

Change requires strategic intelligence
what we don't know

Why is there still so much untapped potential in your data?

You collect it every day the answers to the questions you haven't even asked yet

ERP

locked in silo's

customers not being collected citizens

CRM

How much of your data do you don't even realize we have unstructured your insights?

emails

tickets

transactions

cameras

Imagine if you knew
why...

customers
churn?

change not
happening?

**strategic
intelligence**

hindsight
budgets
bleed?

insight

opportunities
missed?
foresight

processes
stall?

How can Bravinci help you?

**Right strategy,
wrong data**

**Does this also account for
cultural aspects?
What is the value
of data?**

**What is strategic intelligence, really?
"The most valuable commodity I
know of is information."**



**How can Bravinci
help you?**

The Bravinci Code

**Data
Repatriation**

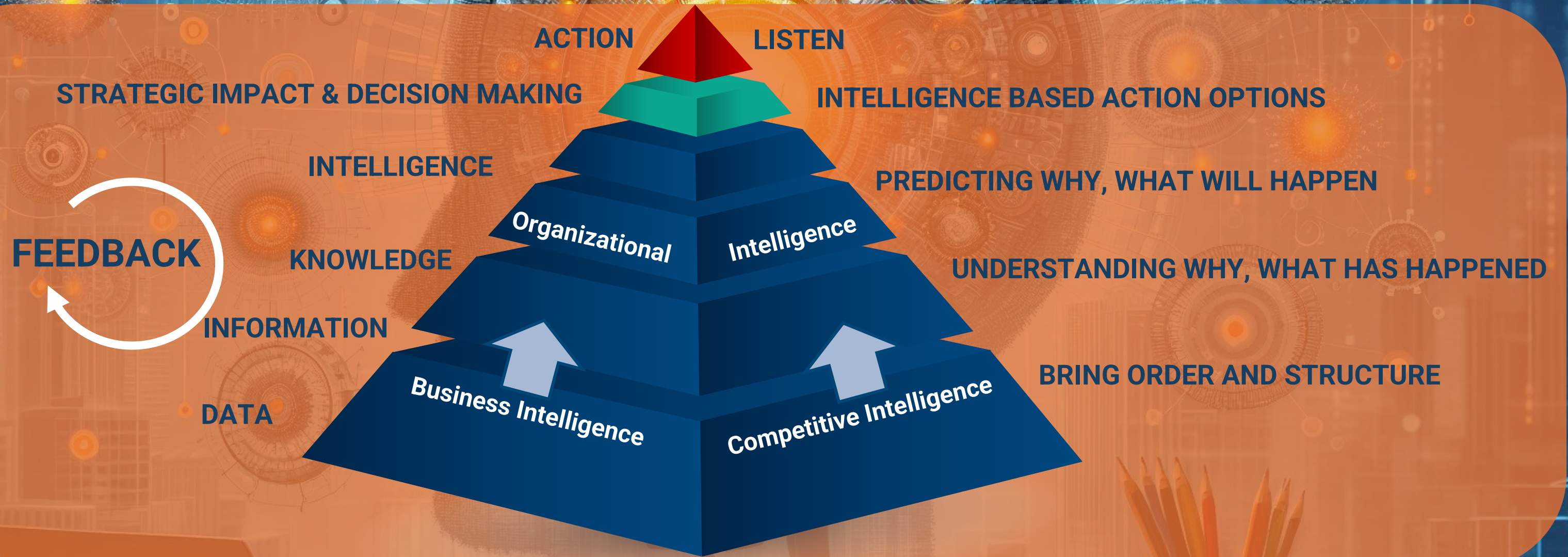
**Business
Intelligence**

**Strategic
Intelligence**

**Custom Projects
& Services**

The Bravinci Code

Towards *sustainable and profitable* growth



The Bravinci Code

GOVERNANCE FRAMEWORK INTELLIGENCE & AUTOMATION (GFIA)

I&A Vision, Mission, Strategy & Goals (VMSG)

Stakeholders

Data Driven Value Propositions (DDVP)

201 (3,6) 202 (1,2) 203 (2,2) 204 (3,5) 205 (1,8) 206 (4,9) 207 (8,2) 208 (1,7) 209 (2,8) 210 (7,1) 211 (8,7) 212 (7,3) 213 (4,5) 214 (6,9) 215 (9,9) 216 (2,2) 217 (8,8)

Organization

101 (2,8) 102 (1,6)
103 (1,7) 104 (1,8)
105 (1,5) 106 (7,8)

Governance

121 (2,8) 122 (1,6)
123 (1,7) 124 (1,8)
125 (1,9) 126 (7,8)

Data

141 (2,8) 142 (1,6)
143 (1,7) 144 (1,8)
145 (1,9) 146 (7,8)

Architecture

161 (2,8) 162 (1,6)
163 (1,7) 164 (1,8)
165 (1,9) 166 (7,8)


Infrastructure

181 (2,8) 182 (1,6)
183 (1,7) 184 (1,8)
185 (1,9) 186 (7,8)

Prerequisites

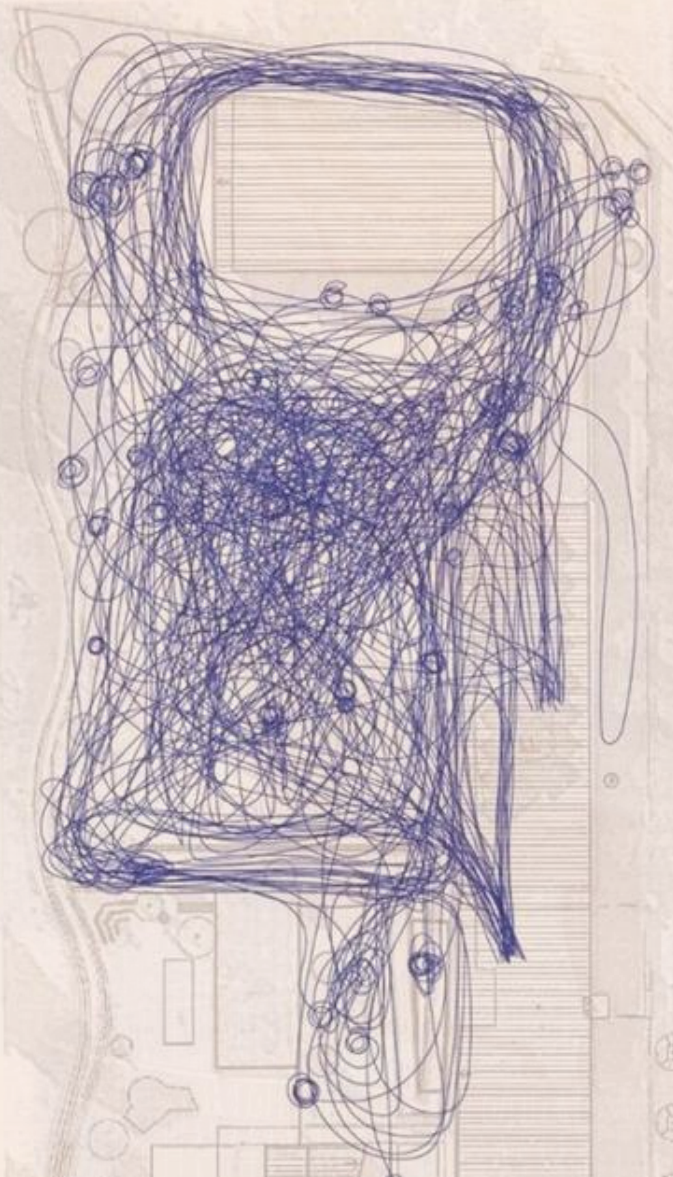
The Bravinci Code

Research #makespaceforgirls by [Honorata Grzesikowska](#) en [Ewelina Jaskulka](#)



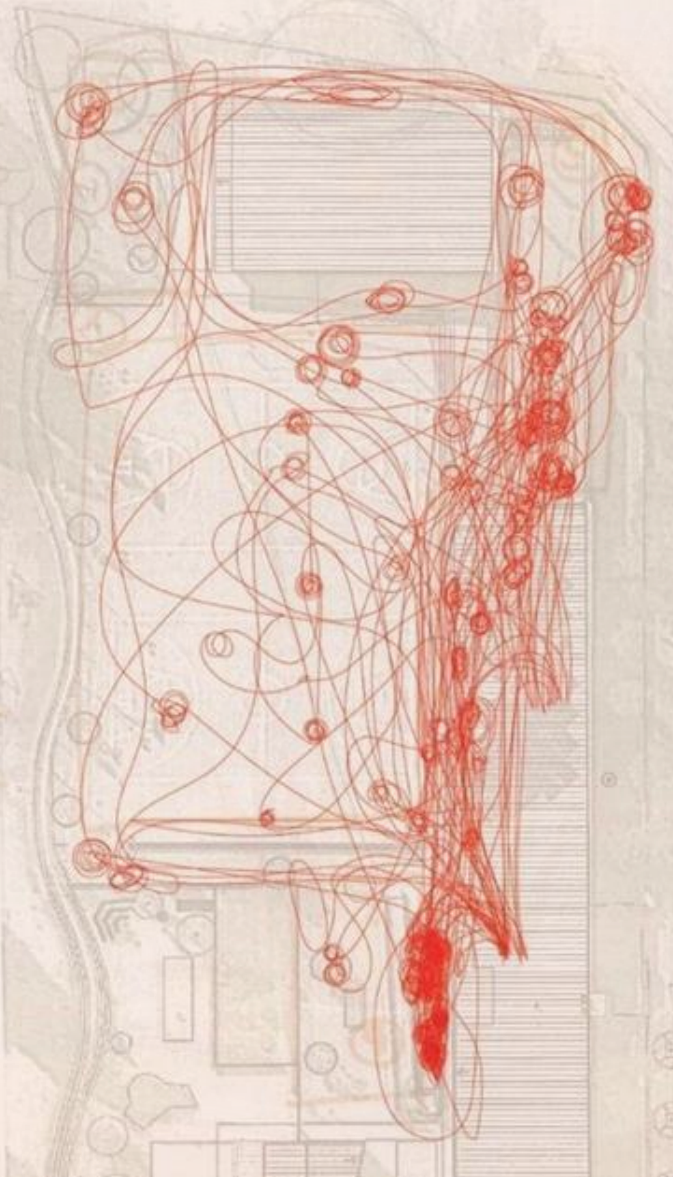
DATA: 07/06/23
HORA: 10:30-11:00
GRUP: P37, P5, (1w, 2w)
NEN: 2 on
NENA: 1er
Tabela: 1er
Tabela: 1er
Tabela: 1er

| | I | F |
|---|----|----|
| 1 | 12 | 11 |
| 2 | 3 | 8 |
| 3 | 6 | 8 |
| 4 | 8 | 2 |



DATA: 07/06/23
HORA: 10:30-11:00
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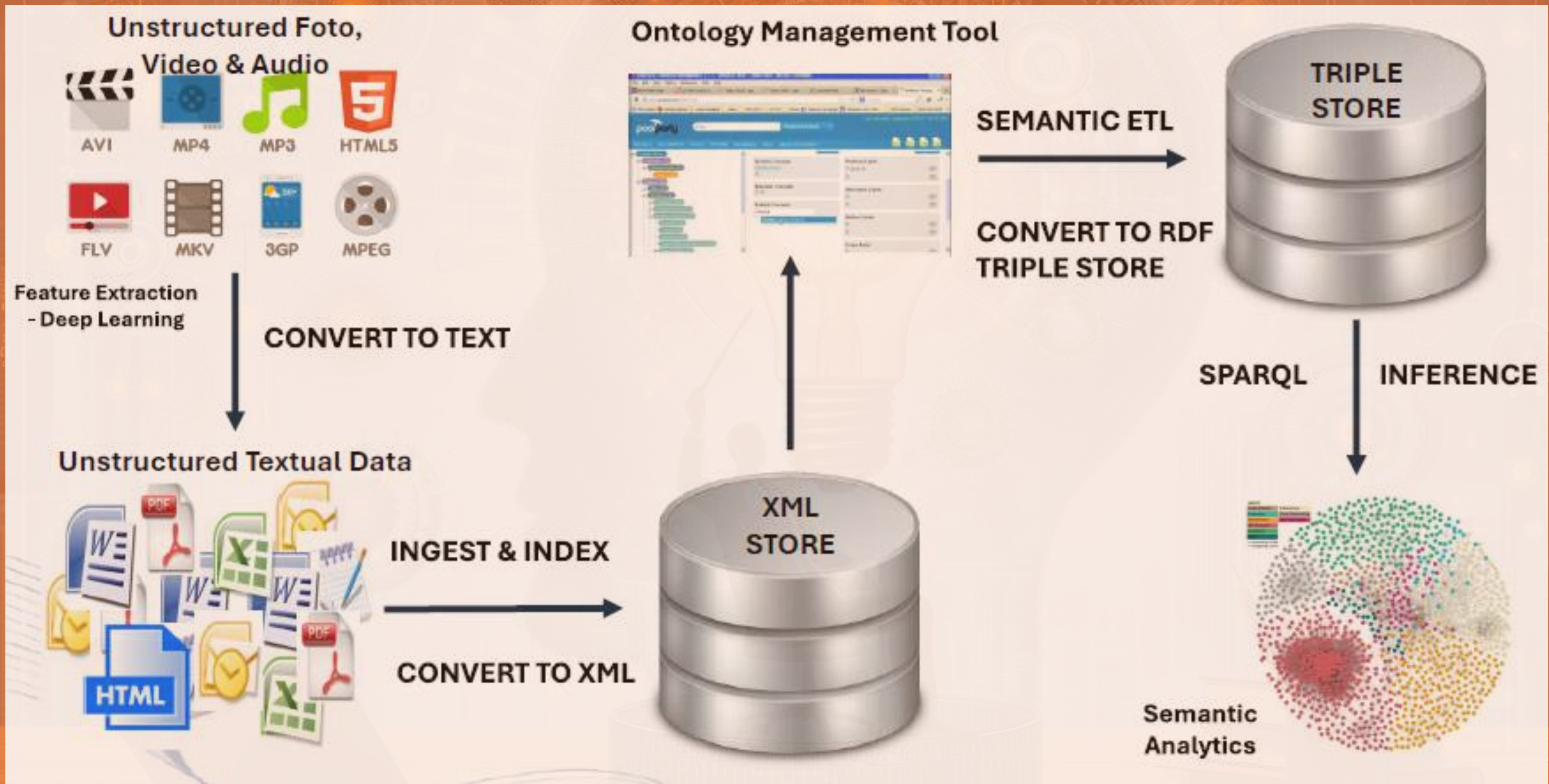
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| 1 | | |
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| 4 | | |



The Bravinci Code



The Bravinci Code



Data Repatriation

Why choose a private or local cloud?

Ensure compliance with local laws

Data sovereignty

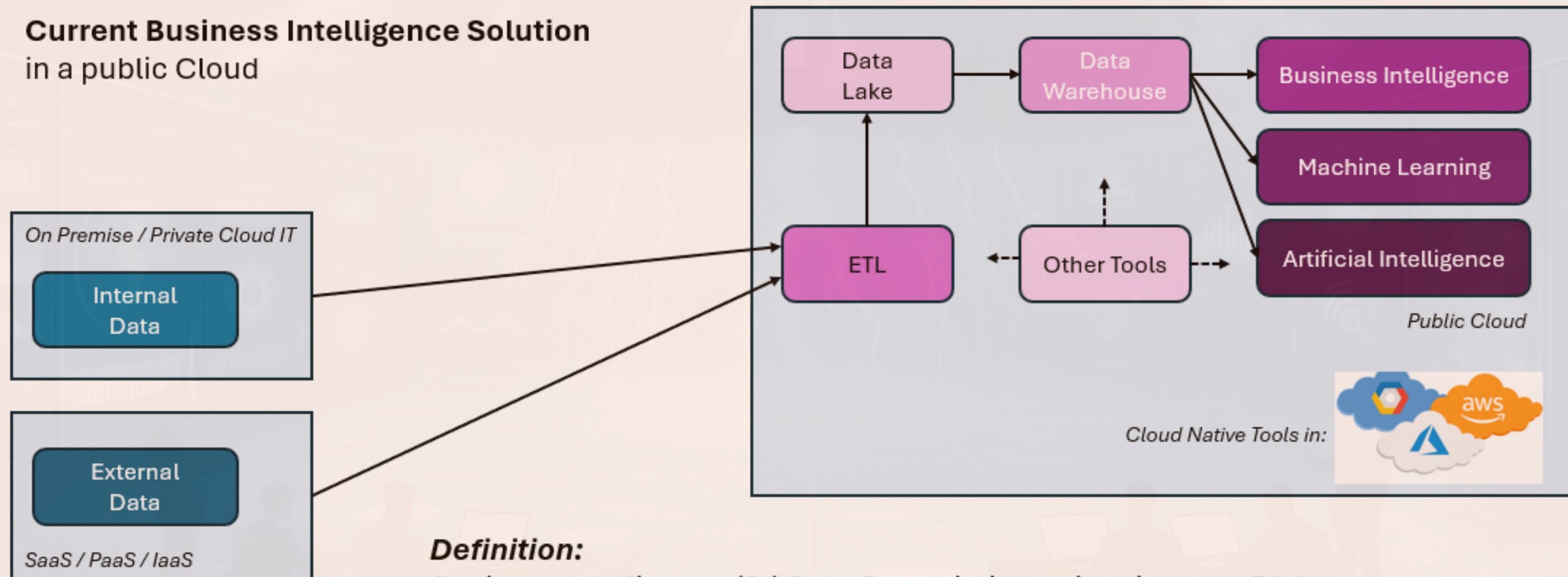
Long-term costs under control

Boost performance for critical applications

Support local innovation and jobs

Data Repatriation

Current Business Intelligence Solution in a public Cloud

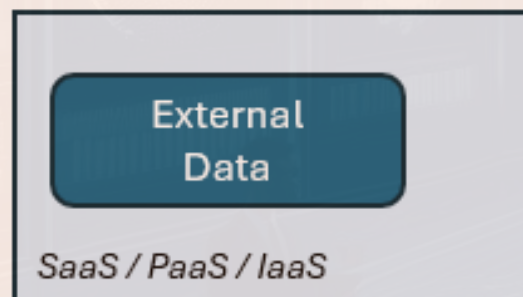
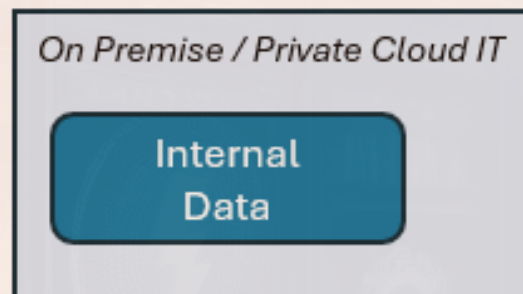


Definition:

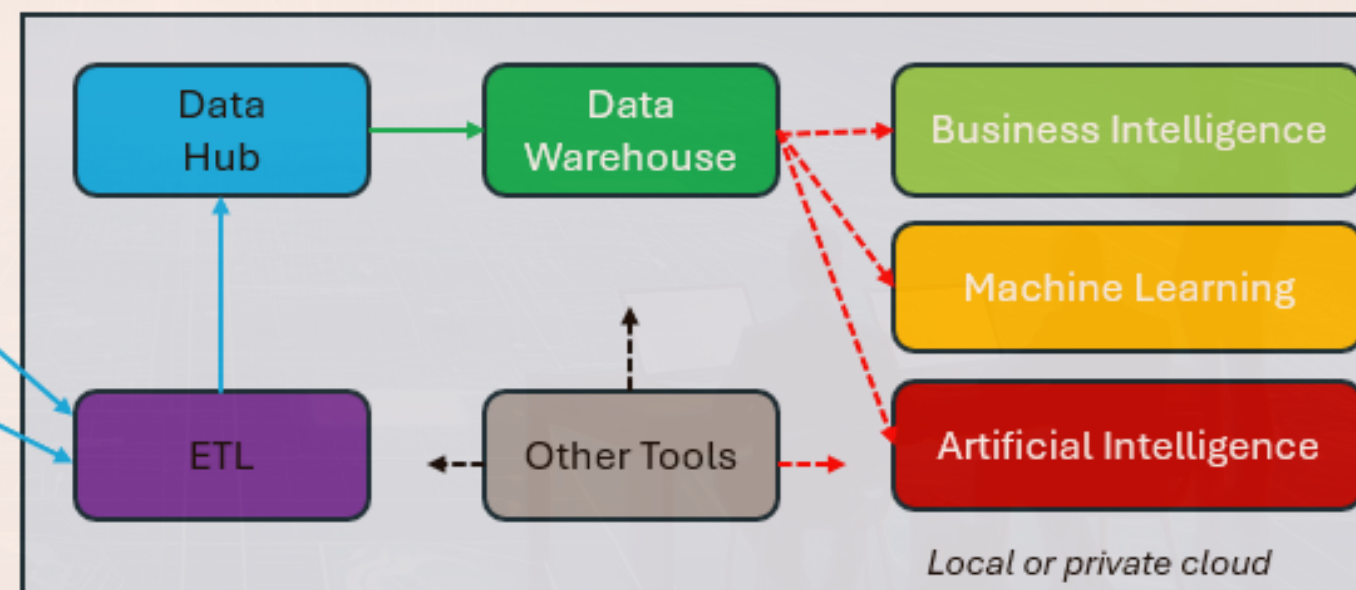
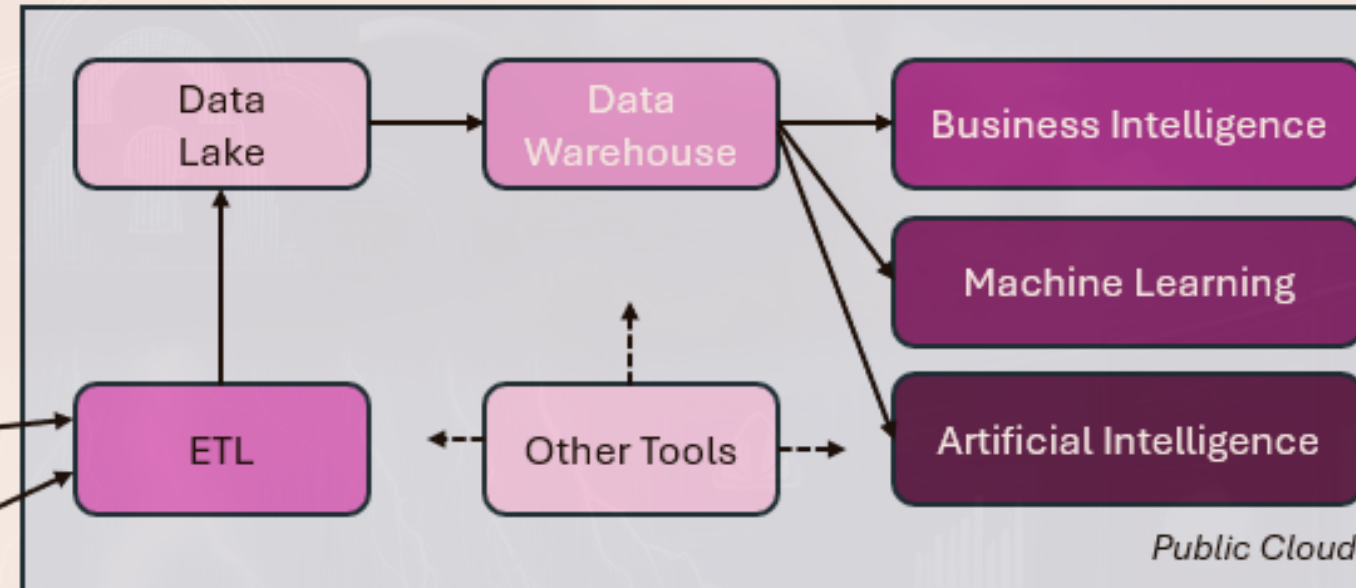
Business Intelligence (BI) Data Repatriation: migrating your BI data from a public cloud to a local or private cloud.

Data Repatriation

- 1: Realize a migration plan
- 2: On premise Infrastructure Setup
- 3: Data Feed Migration to Data Hub
- 4: Data Warehouse Migration



- 5: Application Migration
- 6: Test-modify, Test-modify , Test-Modify
- 7: Clean Old Environment



How can Bravinci help you?

The Bravinci Code

Data
Repatriation

Business
Intelligence

Strategic
Intelligence

Custom Projects
& Services

CANTO PACKAGES

BI Data Repatriation Analysis Package

What's included?



Full BI Data Repatriation Roadmap

- ✓ Analyze current situation (application landscape, governance, etc.)
- ✓ Analyze desired situation (local or private cloud, Business Intelligence landscape, etc.)
- ✓ Custom plan to capture data from your operational IT systems (e.g. ERP, CRM, etc.) (that will continue to run on U.S. cloud providers) for your Business Intelligence needs
- ✓ Custom plan to move your Business Intelligence landscape to a local or private cloud
- ✓ Governance recommendations for efficient BI Data Repatriation in your organization



Special CANTO 2025 Pricing

Fixed price: \$5,995 – available only during the conference

Notes to offer:

1. This offer covers creating a Data Repatriation Roadmap for the migration of existing **intelligence systems**, not core operational systems. Intelligence systems include **data warehouses**, **data lakes** and **analytics platforms** – built to understand the business, not run it.
2. This offer does NOT include the actual Data Repatriation or any fees to software vendors or cloud providers that may be required as part of the Data Repatriation.
3. This offer is valid until July 17th, 2025. Payment is due upon signing the contract.
4. Terms and Conditions Apply
5. Start date to be determined, end date expected within 6 weeks of start date

BI Data Repatriation Migration Package

What's included?



Full BI Data Repatriation Roadmap



New cloud migration and onboarding – up to 40 consulting hours³



Data capture from sources of record – Up to 120 consulting hours³



Create data hub – up to 40 consulting hours³



Migrate BI Applications – up to 180 consulting hours³



Governance and training – up to 40 consulting hours³



Special CANTO 2025 Pricing








Fixed price: \$38,295 – available only during the conference

Notes to offer:

1. This offer covers both creating a Data Repatriation Roadmap and executing that roadmap. A Data Repatriation Roadmap for the migration of existing **intelligence systems**, *not core operational systems*. Intelligence systems include **data warehouses**, **data lakes** and **analytics platforms** – built to understand the business, not run it.
2. This offer does NOT include any fees to software vendors, cloud providers or any other third-party fees that may be required as part of the Data Repatriation.
3. The actual hours required for the various activities can vary significantly depending on factors outside of the control of Bravinci and/or the Client. It is impossible to know upfront how much time will actually be required. The quoted numbers of consulting hours are included in the package and may be transferred between the different activities.
 - a. In case the actual time spent is **less** than quoted, the client will receive a **voucher** that may be used for other data related services from Bravinci.
 - b. In case the actual time spent is **more** than quoted, the client will be informed in advance, and **an hourly rate of \$65 will apply** for any extra work, in accordance with the T&C
4. This offer is valid until July 17th, 2025. Payment terms are 50% due upon signing the contract, 50% due once the Data Repatriation Roadmap has been accepted.
5. Terms and Conditions Apply

Business Intelligence Starter Package

What's included?








-  **Business Intelligence Roadmap** – up to 80 consulting hours³
-  **Data capture from sources of record** – up to 120 consulting hours³
-  **Create data hub** – up to 40 consulting hours³
-  **Data Analysis – 1 information topic** (e.g. HR, procurement), up to 160 consulting hours³
-  **Dashboard** – 1 dashboard, up to 80 consulting hours³
-  **Governance and training** – up to 40 consulting hours³
-  **Special CANTO 2025 Pricing**
Fixed price: \$39,000 – available only during the conference

Notes to offer:

1. This offer covers both creating a Business Intelligence Roadmap and executing that roadmap for one information topic.
2. This offer does NOT include any fees to software vendors, cloud providers or any other third-party fees that may be required as part of the BI implementation.
3. The actual hours required for the various activities can vary significantly depending on factors outside of the control of Bravinci and/or the Client. It is impossible to know upfront how much time will actually be required. The quoted numbers of consulting hours are included in the package and may be transferred between the different activities.
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4. This offer is valid until July 17th, 2025. Payment terms are 50% due upon signing the contract, 50% due once the Business Intelligence Roadmap has been accepted.
5. Terms and Conditions Apply

Strategic Intelligence Starter Package

What's included?

-  **Strategic Intelligence Roadmap** – up to 80 consulting hours³
-  **Data capture from sources of record** – up to 120 consulting hours³
-  **Strategic Intelligence scraping tool** – for 3 months
-  **Strategic Analysis** – up to 80 consulting hours³
-  **Strategic Dashboard** – 1 dashboard, up to 80 consulting hours³
-  **Governance and training** – up to 40 consulting hours³
-  **Special CANTO 2025 Pricing**
Fixed price: \$37,995 – available only during the conference

Notes to offer:

1. This offer covers both creating a Strategic Intelligence Roadmap and executing an initial portion of that roadmap so that the organization will have an operational strategic dashboard driven by relevant data.
2. This offer does NOT include any fees to software vendors, cloud providers or any other third-party fees that may be required as part of the Strategic Intelligence implementation.
3. The actual hours required for the various activities can vary significantly depending on factors outside of the control of Bravinci and/or the Client. It is impossible to know upfront how much time will actually be required. The quoted numbers of consulting hours are included in the package and may be transferred between the different activities.
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4. This offer is valid until July 17th, 2025. Payment terms are 50% due upon signing the contract, 50% due once the Strategic Intelligence Roadmap has been accepted.
5. Terms and Conditions Apply

Discover below our other solutions:

Becoming Data-driven

Competitive Intelligence

Marketing Intelligence

BI Expert team as a Service

Sentiment Analytics

AI Strategy & Road mapping

Business Intelligence

Big data solutions

IT Project Governance as a Service



Why?

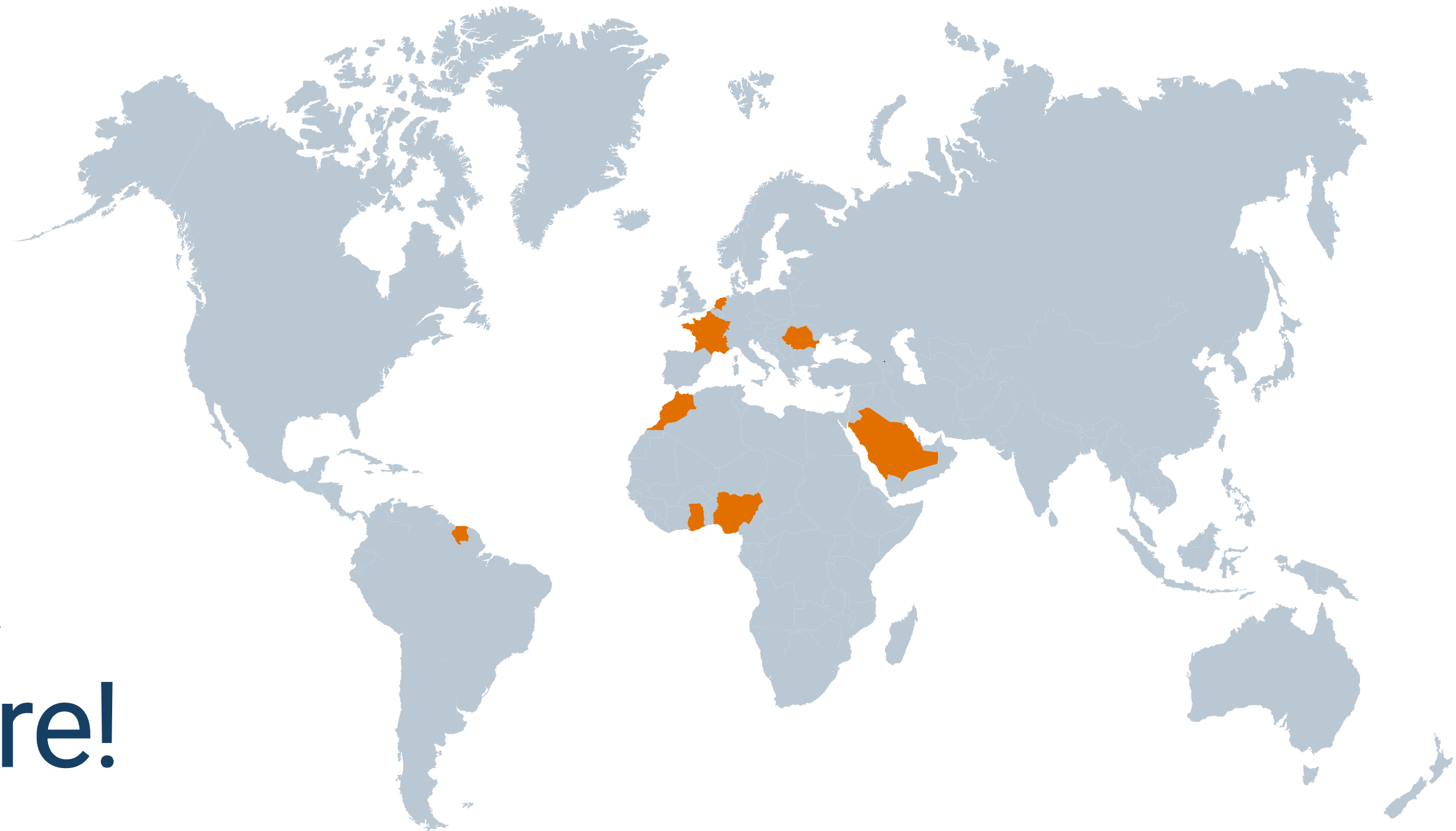
Strategy

Mission

Information

Data

Become **Data-Driven** & Unlock your future!



Curaçao
France
Ivory Coast
Kingdom of Saudi-Arabia
Morocco
Nigeria
Qatar
Romania

Suriname
The Netherlands
United Arab Emirates
And more to come...